

ANEXA 4		BVC 2026 - 2029	Total 2026-2029	Total 2026	Trim 1	Trim 2	Trim 3	Trim 4
Venituri din activitatea de baza	1	Venituri parc propriu	287,806,766	<b>62,612,834</b>	11,917,647	16,898,396	16,898,396	16,898,396
	2	Venituri expeditii	342,207,207	<b>52,773,651</b>	6,225,925	16,952,988	14,696,561	14,898,176
		<b>Total venituri</b>	<b>630,013,974</b>	<b>115,386,485</b>	<b>18,143,572</b>	<b>33,851,384</b>	<b>31,594,957</b>	<b>31,796,572</b>
Costuri cu furnizorii de transport	3	Facturi de la transportatori	277,620,588	<b>46,235,057</b>	5,738,536	14,749,099	12,786,008	12,961,413
		<b>Total costuri expeditii</b>	<b>277,620,588</b>	<b>46,235,057</b>	<b>5,738,536</b>	<b>14,749,099</b>	<b>12,786,008</b>	<b>12,961,413</b>
Alte venituri	4	Alte venituri	0	<b>0</b>	0	0	0	0
	5	Chirie semiremorci	1,001,229	<b>182,250</b>	0	60,750	60,750	60,750
		<b>Total alte venituri</b>	<b>1,001,229</b>	<b>182,250</b>	<b>0</b>	<b>60,750</b>	<b>60,750</b>	<b>60,750</b>
Costuri personal	6	Tesa	16,196,904	<b>3,756,480</b>	939,120	939,120	939,120	939,120
	7	Soferi, muncitori	47,690,052	<b>11,060,554</b>	2,765,138	2,765,138	2,765,138	2,765,138
		<b>Total costuri personal</b>	<b>63,886,956</b>	<b>14,817,034</b>	<b>3,704,258</b>	<b>3,704,258</b>	<b>3,704,258</b>	<b>3,704,258</b>
Costuri directe	8	Leasing financiar	117,240	<b>57,221</b>	15,294	15,294	14,191	12,442
	9	Chirie autotractoare (operational)	20,980,902	<b>4,603,770</b>	858,330	1,248,480	1,248,480	1,248,480
	10	Chirie semiremorci (operational)	14,249,934	<b>2,960,550</b>	378,675	860,625	860,625	860,625
	11	Combustibil, adblue	102,860,904	<b>22,622,913</b>	4,218,136	6,134,926	6,134,926	6,134,926
	12	Reparatii si intretinere	12,849,939	<b>2,746,500</b>	429,000	772,500	772,500	772,500
	13	Asigurari	11,894,399	<b>2,553,720</b>	411,180	714,180	714,180	714,180
	14	Alte cheltuieli operationale	4,298,866	<b>963,750</b>	198,750	255,000	255,000	255,000
		<b>Total costuri directe</b>	<b>167,252,183</b>	<b>36,508,424</b>	<b>6,509,365</b>	<b>10,001,005</b>	<b>9,999,902</b>	<b>9,998,153</b>
Costuri indirecte	15	Cost birotica, telefonie, internet, etc	1,639,573	<b>384,000</b>	96,000	96,000	96,000	96,000
	16	Deplasari	179,328	<b>42,000</b>	10,500	10,500	10,500	10,500
	17	Cost turisme companie	507,714	<b>120,000</b>	30,000	30,000	30,000	30,000
	18	Consultanta Juridica, Audit, etc	1,269,285	<b>300,000</b>	75,000	75,000	75,000	75,000
	19	Cheltuieli procedura concordat	685,414	<b>162,000</b>	40,500	40,500	40,500	40,500
	20	Alte costuri	888,500	<b>210,000</b>	52,500	52,500	52,500	52,500
	21	<b>Total costuri indirecte</b>	<b>5,169,814</b>	<b>1,218,000</b>	<b>304,500</b>	<b>304,500</b>	<b>304,500</b>	<b>304,500</b>
Total	22	<b>Total costuri</b>	<b>512,928,311</b>	<b>98,596,265</b>	<b>16,256,660</b>	<b>28,698,112</b>	<b>26,733,918</b>	<b>26,907,574</b>
	23	<b>Profit operational</b>	<b>18.56%</b>	<b>14.53%</b>	<b>10.40%</b>	<b>15.20%</b>	<b>15.36%</b>	<b>15.35%</b>
P/L	24	<b>Profit operational</b>	<b>117,085,663</b>	<b>16,790,220</b>	<b>1,886,912</b>	<b>5,153,271</b>	<b>4,861,039</b>	<b>4,888,998</b>

Total 2027	Trim 5	Trim 6	Trim 7	Trim 8	Total 2028	Trim 9	Trim 10	Trim 11	Trim 12
69,698,984	16,088,824	17,870,053	17,870,053	17,870,053	74,577,913	17,215,041	19,120,957	19,120,957	19,120,957
89,581,565	17,432,590	26,277,131	22,779,670	23,092,173	95,852,274	18,652,872	28,116,530	24,374,247	24,708,625
159,280,549	33,521,414	44,147,185	40,649,724	40,962,227	170,430,187	35,867,913	47,237,487	43,495,204	43,829,583
71,615,324	14,920,194	20,648,739	17,900,412	18,145,979	76,628,397	15,964,608	22,094,151	19,153,441	19,416,197
71,615,324	14,920,194	20,648,739	17,900,412	18,145,979	76,628,397	15,964,608	22,094,151	19,153,441	19,416,197
0	0	0	0	0	0	0	0	0	0
253,479	60,750	64,243	64,243	64,243	271,223	65,003	68,740	68,740	68,740
253,479	60,750	64,243	64,243	64,243	271,223	65,003	68,740	68,740	68,740
3,850,392	962,598	962,598	962,598	962,598	4,119,919	1,029,980	1,029,980	1,029,980	1,029,980
11,337,067	2,834,267	2,834,267	2,834,267	2,834,267	12,130,662	3,032,666	3,032,666	3,032,666	3,032,666
15,187,459	3,796,865	3,796,865	3,796,865	3,796,865	16,250,582	4,062,645	4,062,645	4,062,645	4,062,645
49,768	12,442	12,442	12,442	12,442	10,251	10,251	0	0	0
5,068,829	1,267,207	1,267,207	1,267,207	1,267,207	5,423,647	1,355,912	1,355,912	1,355,912	1,355,912
3,494,138	873,534	873,534	873,534	873,534	3,738,727	934,682	934,682	934,682	934,682
24,834,179	6,208,545	6,208,545	6,208,545	6,208,545	26,572,571	6,643,143	6,643,143	6,643,143	6,643,143
3,127,080	781,770	781,770	781,770	781,770	3,345,976	836,494	836,494	836,494	836,494
2,891,001	722,750	722,750	722,750	722,750	3,093,371	773,343	773,343	773,343	773,343
1,032,240	258,060	258,060	258,060	258,060	1,104,497	276,124	276,124	276,124	276,124
40,497,234	10,124,308	10,124,308	10,124,308	10,124,308	43,289,039	10,829,948	10,819,697	10,819,697	10,819,697
388,608	97,152	97,152	97,152	97,152	415,811	103,953	103,953	103,953	103,953
42,504	10,626	10,626	10,626	10,626	45,479	11,370	11,370	11,370	11,370
120,000	30,000	30,000	30,000	30,000	128,400	32,100	32,100	32,100	32,100
300,000	75,000	75,000	75,000	75,000	321,000	80,250	80,250	80,250	80,250
162,000	40,500	40,500	40,500	40,500	173,340	43,335	43,335	43,335	43,335
210,000	52,500	52,500	52,500	52,500	224,700	56,175	56,175	56,175	56,175
1,223,112	305,778	305,778	305,778	305,778	1,308,730	327,182	327,182	327,182	327,182
128,269,650	29,086,396	34,811,447	32,063,120	32,308,687	137,205,524	31,119,381	37,234,936	34,294,225	34,556,982
19.44%	13.21%	21.12%	21.09%	21.09%	19.46%	13.21%	21.14%	21.12%	21.12%
31,010,899	4,435,018	9,335,737	8,586,604	8,653,540	33,224,663	4,748,532	10,002,552	9,200,979	9,272,601

Total 2029	Trim 13	Trim 14	Trim 15	Trim 16
80,917,035	18,678,320	20,746,239	20,746,239	20,746,239
103,999,718	20,238,366	30,506,435	26,446,058	26,808,859
184,916,753	38,916,685	51,252,674	47,192,297	47,555,097
83,141,810	17,321,599	23,972,154	20,781,483	21,066,574
83,141,810	17,321,599	23,972,154	20,781,483	21,066,574
0	0	0	0	0
294,277	70,528	74,583	74,583	74,583
294,277	70,528	74,583	74,583	74,583
4,470,113	1,117,528	1,117,528	1,117,528	1,117,528
13,161,768	3,290,442	3,290,442	3,290,442	3,290,442
17,631,881	4,407,970	4,407,970	4,407,970	4,407,970
0	0	0	0	0
5,884,657	1,471,164	1,471,164	1,471,164	1,471,164
4,056,519	1,014,130	1,014,130	1,014,130	1,014,130
28,831,240	7,207,810	7,207,810	7,207,810	7,207,810
3,630,384	907,596	907,596	907,596	907,596
3,356,307	839,077	839,077	839,077	839,077
1,198,379	299,595	299,595	299,595	299,595
46,957,485	11,739,371	11,739,371	11,739,371	11,739,371
451,154	112,789	112,789	112,789	112,789
49,345	12,336	12,336	12,336	12,336
139,314	34,829	34,829	34,829	34,829
348,285	87,071	87,071	87,071	87,071
188,074	47,018	47,018	47,018	47,018
243,800	60,950	60,950	60,950	60,950
1,419,972	354,993	354,993	354,993	354,993
148,856,872	33,753,406	40,399,905	37,209,235	37,494,326
19.47%	13.24%	21.14%	21.12%	21.12%
36,059,881	5,163,279	10,852,769	9,983,062	10,060,772